



Laboratory Membership Application

Laboratory owners must join as laboratory members.

325 John Knox Road, #L103, Tallahassee, FL 32303 • Phone: 800.950.1150 • FAX: 850.222.0053 • www.nadl.org

Dramatic changes are constantly reshaping the dental laboratory industry. It is critical that those involved in the dental laboratory industry protect their business investment by maintaining a watchful eye on government regulations and new industry trends. The National Association of Dental Laboratories is your complete source for this important information.

The National Association of Dental Laboratories shall be the recognized advocate for the dental laboratory technology industry by promoting professionalism; setting standards and providing valued services to its membership.

NADL Laboratory Membership includes access to all the NADL Affinity programs as well as a subscription to the *Journal of Dental Technology* and *JDT Unbound*. You also receive discounted rates on NADL meetings and products as well as a free listing in NADL's Who's Who online directory, and free marketing to dentists by being listed in NADL's printed member directory. **See the reverse side of this form for a more complete listing of the benefits you'll receive as an NADL member.**

Yes! Please sign me up for NADL Laboratory Membership today.

NADL Laboratory Membership is \$350 per year (\$87.50/quarter)*

**NADL Membership runs on a calendar year and dues are pro-rated on a quarterly basis. Please note that NADL does not prorate dues in January, February or March. If you are joining NADL in during any other quarter, please use the amount above to calculate your dues for the current year. For example, if you are joining NADL in the second quarter as a Laboratory member, you would pay \$262.50 for the current year (\$87.50 x 3 quarters of membership).*

Name: _____ CDT CDT Number: _____

Title: _____

Company: _____ CDL DAMAS

Mailing Address: _____ Ste. or Apt.# _____

City: _____ State: _____ Zip: _____

Phone: _____ Fax: _____

Email: _____ Web site: _____

Please take a moment to answer a few brief questions about your dental laboratory:

What is your laboratory's service area? (please check all that apply)

- Local (within your driving route) Statewide Multiple States National International

What is your laboratory's specialty? (please check all that apply)

- Complete Dentures Partial Dentures Crown & Bridge
 Ceramics Orthodontics Implants Full Service Other

How many technicians are employed in your laboratory? _____

How many of your technicians are CDTs? _____

How many administrative staff does your laboratory employ? _____

Payment:

Total Enclosed: _____

- Check (payable to NADL) Credit Card (check one) VISA MC AMEX

Credit Card #: _____ Exp: _____ CCV**:

Name on Card: _____

Signature: _____ Date: _____

Billing Address Including Zip Code: _____

** This is the 3-digit number that appears on the reverse side of your credit card. Amex cards only: this is the 4-digit number on the front of your card.

Affinity Programs *(for a complete description of these affinities, please visit www.nadl.org)*

Association Health Programs

NADL now helps your business offer health insurance, life insurance, long term care, disability, dental, critical illness, accident and many other new benefits through its affinity partner, Association Health Programs. Realize savings up to 40% off your current insurance premiums. Your insurance premiums will not be increased due to future medical conditions and your policy cannot be cancelled.

Bank of America

Bank of America offers a credit card in conjunction with NADL with special member rates.

FREE Human Resource Hotline

The Human Resource Hotline is FREE to NADL laboratory members and offers a wide range of information on employment issues such as compensation, wages and hours, hiring, dismissal, personnel policy and others.

Inventrix, Inc.

Inventrix offers a discount to NADL members for the LabTrac software system and its component systems. If the interested party is not an NADL member, Inventrix will pay the first year NADL membership fee.

Line 1 Communications Inc.

Line 1 Communications provides a discount to all members of NADL in fax broadcasting, invoice billing, and conference calling services.

Meadowbrook Insurance Group

The lines of insurance coverage available to NADL members are property & casualty, professional liability, employee disability, business owner policy, errors & omissions, fleet vehicles, workers' compensation, and key man insurance.

MPP&W

Reward yourself for your research! Have you found a new way to streamline your processes both with specific materials and equipment or even personnel? Then you may qualify for the R&E Tax Credit a.k.a. IRC 41. Contact MPP&W's experienced team of certified public accountants and consultants providing a full range of professional accounting, tax and management advisory services.

The Association for Addiction Professionals

NAADAC has partnered with NADL to offer confidential referrals to NADL members who are in need of professional addiction counseling

services. NAADAC is the largest membership organization serving addiction counselors, educators and other addiction-focused healthcare professionals, who specialize in addiction prevention, treatment and education. This is a confidential service; NADL will not receive any personal information about individuals who use this program.

Paychex, Inc.

Paychex, Inc. is a vendor of automatic payroll processing, journals, department summaries, quarterly and year end reports.

Percival Enterprises

Percival Enterprises provides comprehensive human resource consultancy through employee assessment, developmental training and customized workshops, employee and team training as well as the organizational development resources needed to implement your business plan. Working with you, Percival will determine your specific assessment needs and recommend the most valid and reliable assessment tool(s) to meet those needs.

Safelink Inc. — Health & Safety Consulting

NADL, in conjunction with Safelink, offers tools to laboratories that help them to stay compliant with OSHA regulations.

S & H Uniform Corporation

S & H Uniform Corporation will provide a 15% discount on all catalog merchandise that is ordered via phone, fax or email.

T-Mobile Communications

Receive discounts on your monthly service as well as handsets through T-Mobile.

TransFirst Health Services, Inc.

TransFirst Health Services provides a variety of services such as enabling payment at the time of service through MasterCard, Visa, Discover and American Express for healthcare providers with a discounted rate to NADL members.

United Commercial Collections

UC Collections provides discounted services on regular, international, old, reassigned, under \$500, out of business and attorney forwarded claims for NADL members at a discounted rate.

UPS Shipping

Discounted shipping rates through UPS shipping. Also save on all your shipping needs at any UPS Store with a special discount card.

Subscription to the *Journal of Dental Technology*

The *Journal of Dental Technology* (JDT) is the official voice of the dental laboratory industry and the publication of the National Association of Dental Laboratories. The JDT is dedicated to providing articles, services and opportunities to meet the evolving technical, educational, professional and business needs of dental laboratories.

Discounted Member Rate at NADL Meetings

NADL holds its annual Vision 21 meeting every January in Las Vegas and NADL University each fall at different locations around the country! Your NADL membership provides you with substantial discounts on meeting registrations for these events! These meetings will provide laboratory owners and managers with information on the technology, education and tools needed to address the ever-evolving business of dental technology. In addition, we are also offering NBC approved credit! For more information, please visit www.nadl.org.

Discounted Member Rate on NADL Products

From continuing education videos to management tools, the **NADL Fulfillment House offers a wide range of products that are beneficial in your laboratory.** For more information, please visit the NADL store at www.nadl.org.

Member Communication

Through mail, email and fax NADL is constantly striving to keep you up-to-date on information about new products, industry information and legislative happenings that are important to your laboratory and the dental laboratory industry.

Access to the Online Forum

The NADL Forum is a great opportunity to communicate with other NADL members about issues that affect you everyday in your professional life. The Forum also offers opportunities to post or view classified ads that may help you find information on topics from employment to equipment that is for sale.

Free Listing in the NADL Laboratory Directory and Who's Who Online Directory

The NADL Laboratory Directory markets your laboratory by going directly to dentists at three major dental industry meetings each year with approximately 5000 dental professionals receiving the directory. This is a great opportunity to make your laboratory's name known to thousands of dental professionals from across the United States and around the world. The Who's Who Online Directory is available at www.nadl.org; we list all NADL members as well as Certified Dental Technicians and Certified Dental Laboratories.